Code: 51d,,Fleet and Ports Operation"

ECTScredits: 5 Number of hours per week: 2+0+2)

Forms of assessments: Exam Types of assessment: Exam - written

with oral discussion

Department, providing instruction on the discipline:

Department: NAVIGATION, TRANSPORT MANAGEMENT AND WATERWAYS

**PRESERVATION** 

FACULTY OF SHIPBUILDING

Lecturer: Assist. Prof. M. Todorov

Department: NAVIGATION, TRANSPORT MANAGEMENT AND WATERWAYS PRESERVATION

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Annotation: Students learn about the environment in which the maritime transport sector develops. The main commercial operations for servicing the foreign trade commodity exchange, the contracts and other basic documents for carrying out the exploitation activity are considered. It presents the pricing practice in tramp and line navigation, the decision-making mechanism of commercial and operational character in operational and long term. The relations of ship operators with clients, intermediaries and service companies are considered.

## Main issues of the syllabus content:

- Basic concepts of the structure of the freight market;
- Basic concepts of documents and documentary practice in the commercial exploitation of shipping and ports;
- Basic concepts of commercial practice in the day-to-day commercial operation of the ship and the operator;
- Basic concepts of costs and prices in maritime transport
- Main concepts of broker activity and agents in maritime transport.

## Content presentation:

Lecture, Laboratory exercises